

# VALUE BEYOND THE COUNT— DATA DRIVEN INSIGHTS



## Quantum Services

BETTER PEOPLE STRONGER SYSTEMS

**A number is just a number. A set of numbers tells a story.**

As a busy executive, operations manager or supervisor, it can be a challenge to “know what you don’t know” about day-to-day store operations. You can publish operations procedures, share best practices with your managers, and train on the ins and outs of how to run a well-oiled, highly profitable machine. But are those practices followed? Do you have an easy way to tell? Quantum reports can help you mine your data to find out.

*Quantum’s highly visual reports make it possible for you to look at your inventory figures through a wide-angle lens, pinpoint anomalies, and make data driven operational decisions that positively impact profitability.*

*“Quantum’s charts showing the percentages of different categories was a real eye opener.” CFO of 50 store chain*



### Damaged or Out of Code Merchandise

Are your store managers returning damaged or out of code merchandise for credit in a timely fashion? Or is it piling up, taking up valuable floor space and inflating inventory shrink when you miss the window of opportunity for credit?

*This report will demonstrate which stores have higher out-of-code merchandise than the rest so you know where to start asking questions.*



### Product in storage

Is your purchasing department over or under buying? Is inventory turning fast enough—or too fast to keep up?

*This report will show you a snapshot of your entire chain so you can pinpoint anomalies and start digging deeper.*

**"Using the data you provided for outdated OTP we've been able to reduce this amount by \$203,000 as of last week."**  
Inventory Control Manager, 500-store chain





“Since Quantum started auditing our stores we have been able to reduce shrink by 35%, in part because they help us look at data differently.” CFO of 45 locations



### Stock Not Displayed

Do any of your stores routinely have stacks of merchandise in the back room—tying up inventory dollars on goods that are not available to your customers? Is it a chronic problem? Do you have any way to know for sure?

*This report, available to any of our clients currently doing item level audits, will provide you the ammunition you need to start addressing the problem.*

### Cigarettes as a Percentage of Retail

Do you know how much of your inventory is currently tied up in cigarettes? Is your inventory turning over fast enough or are you overbuying for the current demand?

*This report will indicate monthly averages per store and highlight stores with percentages higher than expected.*

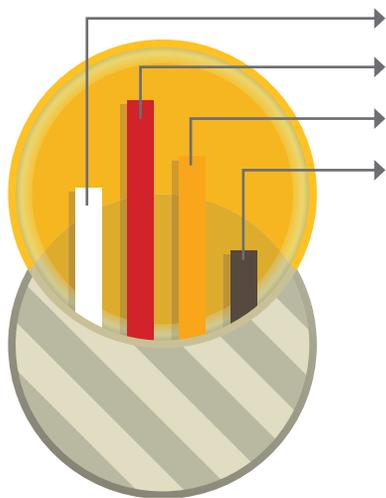
### Data Leverage

Sometimes you need even broader brush strokes. Because we audit nothing but c-stores we know what the hot buttons are—and we keep a constant log as we service your locations that we can then roll up into one comprehensive summary.

*This report will give you a visual depiction of major observations and trends we’ve seen at stores across your entire chain.*

## What data do you need?

- by store,
- by district,
- by chain,
- by comparison to industry?



All reports are 100% customizable based on client needs and objectives.

**Tackle your store’s problems, knowing you have the experience of 1.7 million c-store audits on your side.**

**800-777-9414 | [www.quantumservices.com](http://www.quantumservices.com)**

