

# STOP IN FOOD STORES

INCORPORATED

P.O. Box 12063 • Roanoke, Virginia 24022-2063  
3000 Ogden Road • Roanoke, Virginia 24018  
Phone (540) 772-4700 • Fax (540) 772-6800

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Dear Deb,

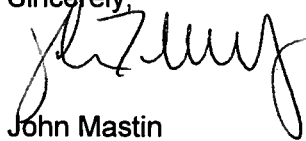
I am writing to give you some feedback on our audit reports since Stop In Food Stores switched to the Quantum's Specs Audit summary page. I am pleased to say that the changes made to the previous audit summary report have been overwhelmingly positive.

First and foremost, the new Specs Audit report has eliminated redundancies within the audit report and allows more space for detailed comments regarding issues and opportunities with the store, staff and/or count. A few months ago a decision was made that all phone cards, which were previously counted, were to no longer be counted as part of the audit. A memo was sent from our corporate office to all the managers to blue sheet and remove the cards from the stores. Unfortunately, full compliance from the stores took longer than anticipated. The auditors used the Specs audit to document each location that still had phone cards in the store. I was able to easily identify these locations and follow up with the manager to ensure the phone cards were properly removed from the inventory and the store.

Just as important for me is how the Specs Audit report is presented clearly and is easily interpreted. Identifying trends, both positive and negative, in our 87 stores, is easier than ever. This allows the information to be shared quickly with the people who will be addressing the issues at the store level.

The Specs Audit report is a great tool with a value that increases the more the auditors are willing to share. This is just another example of the type of innovation your company brings to the inventory world that enhances our success.

Sincerely,



John Mastin

Internal Audit Manager

Petroleum Marketers Incorporated